ECOWAS Renewable Energy Entrepreneurship Support Facility

APPLICATION

Please note that the Facility is designed to provide technical support and mentoring for existing solar photovoltaic energy and energy efficiency companies based in ECOWAS by providing the necessary expertise in consulting, trainings and refining renewable energy project proposals to bankable levels.

**The facility does not provide financial support.**

Submit your complete application by March 31, 2017

What kind of support would you like to have?

Mentoring Program for SMEs (Part 1)  Technical Support for Project Proposal Development (Part 1 and 2)

Check-list:

(Make sure the documents below are submitted together with your application)

Completed Application Form (Part 1 and 2)

Entrepreneur’s CV (Part 1 and 2)

Project concept note (Part 2 only)

Type d’entreprise d’énergies renouvelables :

(You can select one or more technologies)

Energy efficiency  Biomass

Wind power  Solar thermal

Solar PV[[1]](#footnote-1)

**PART 1:**

|  |  |
| --- | --- |
| Name of Company: | Click here to enter text. |
| Entrepreneur’s name: | Click here to enter text. |
| Nationality: | Click here to enter text. |
| E-mail: | Click here to enter text. |
| Mobile phone number: | Click here to enter text. |
| Company Address: | Click here to enter text. |
| Country : | Click here to enter text. |

(Complete the sections below)

1. GENERAL DESCRIPTION OF THE COMPANY
   1. What type of renewable energy company are you? Provide a brief description of your business, your core business offerings and your added value.
   2. When was the company established?
   3. Indicate all funds you have used in the past or in current projects?
   4. Do you offer solar home systems for homes in rural areas? If yes, provide a brief description of the activity and your sales strategy.
   5. Do you offer solar pico products (solar lamps/lanterns, solar charger, etc.) ? If yes, provide a brief description of the activity and your sales strategy.
   6. Do you have clients in urban/semi-urban/isolated areas) to whom you offer other services/products? If yes, provide a brief description of the activities
   7. How are products sold to end users (cash, hire-purchase, etc.)? Describe the reasons for this choice and their benefits.
   8. List of work references made up to the present date
2. MANAGEMENT AND ORGANIZATION

* 1. Provide your activitiy plan for 2017?
  2. Indicate the number of employees in each staff role in the table below:

|  |  |
| --- | --- |
| Role of staff | # Number of employees |
| Management |  |
| Administration (specify sales team and finance team) |  |
| Technical |  |
| Support staff |  |
| TOTAL: |  |

* 1. Briefly describe each member of your core team. Include their trainings, experience/expertise, and what role they play in your team.

1. ASSISTANCE REQUIRED (Please note that the Facility DOES NOT provide financial support)

In this section, explain the main challenges you are currently facing, and what kind of support you are looking for. Please be detailed and precise.

* 1. Explain the **technical** challenges your company faces and how you think they can be addressed.
  2. Explain the **business** challenges your company is facing and how you think they can be taken into account.
  3. Describe your request for assistance with precision (e.g. training on specific subjects, exchange of knowledge on a specific topic with another country, advisory assistance on a specific subject, help to improve a project proposal, etc.).

**PART 2:**

1. *DESCRIPTION OF THE PROJECT (to be completed only by applicants who need support on a specific project)*
   1. *Describe the purpose of the project. (Maximum 150 words)*
   2. What are the applications and products considered?
   3. Explain the expected results and impacts.
   4. Explain the methodology and proposal for implementing the project.
   5. Explain the estimated required funds or the cost of the project. If part of the funding is already available, indicate the amount and origin.
   6. Give the project schedule/timeline.
   7. Give details of the project implementation team (management and operations).
   8. What is the status of the project? Explain what has already been done, eg. Feasibility study completed, talks with commercial banks etc.
   9. Detail the obstacles you face in carrying out the project and how do you think the Facility can support you?

NOTE: There are also several funds available for renewable energy projects, in particular for access to energy. Take the time to design your project taking into account the requirements of these funds. This may improve your chances of being selected to get assistance from the Facility.

1. Mini grid Solar or Hybrid, Solar Isolated systems, Solar Pico (Torch, Portable Charger ...), ... [↑](#footnote-ref-1)